



PHX

ENERGY SERVICES CORP.

JANUARY 2022

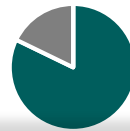
Who We Are

LARGEST INDEPENDENT DIRECTIONAL PROVIDER IN NORTH AMERICA

- We are the largest independent supplier of directional drilling services in the North American land market and strategic international locations
 - *Directional drilling is the process of steering the well path towards an intended target and doing so in a manner that increases the overall efficiency and speed of the operation.*
- We are a vertically integrated supplier and control the full value chain of our products and services through in-house manufacturing, engineering, field operations and servicing of our tools
- We are a technology leader in our sector and have developed a proprietary fleet of premium down hole equipment in a sustainable manner
- We remain focused on being a pure play directional provider while exploring options to diversify our operations into new markets where we can leverage our technology and expertise

GEOGRAPHICAL REVENUE

As a percentage of 9-month 2021 revenue



United States

81%



Canada

19%

2021 Financial Results

Strong profitability and cash positive position

Doubled quarterly dividend from \$0.025 to \$0.05 per share

Renewed and leveraged NCIB

Stated in thousands of dollars rig counts and operating days

	Three-month period ended Sept 30,			Nine-month period ended Sept 30,		
	2021	2020	% Chg	2021	2020	% Chg
Operating Results						
Revenue	93,338	37,043	152	237,650	178,930	33
Adjusted EBITDA ⁽¹⁾	14,108	6,823	107	42,755	30,669	39
Adjusted EBITDA ⁽¹⁾ excluding cash-settled share-based	17,488	7,706	126	52,703	29,525	79
Free Cash Flow ⁽¹⁾	8,658	2,439	n.m.	25,127	18,562	35
Dividend Paid Per Share	0.025	-	n.m.	0.075	-	n.m.
Industry Activity						
Canadian Rig Count	151	47	221	89	132	(33)
US Rig Count	496	254	95	448	477	(6)
Operating Day						
Canadian Operating Days	2,128	721	195	4,982	3,774	32
US Operating Days	3,626	1,747	108	10,258	7,946	29

⁽¹⁾ See Non-GAAP Measures section of quarterly report



Dividend Per Share
Effective Sept 30, 2021
Record Date



Bank Debt
As at Sep 30, 2021



Net Cash (in millions)
As at Sep 30, 2021



Working Capital (in millions)
As at Sep 30, 2021



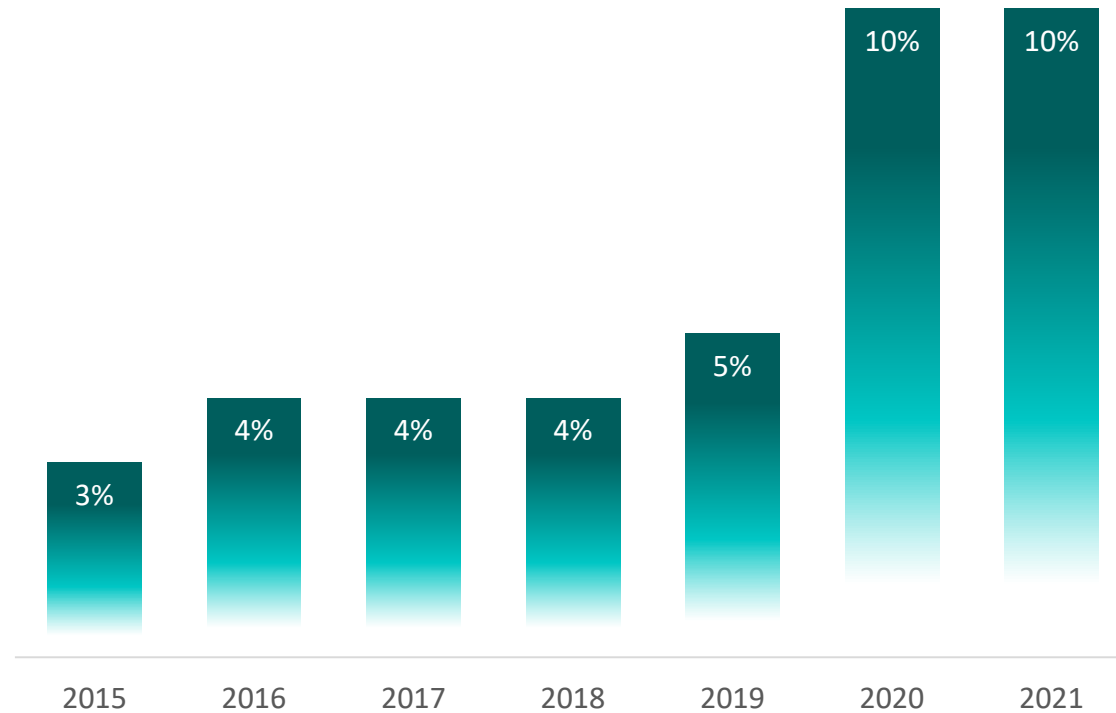
of Shares as at 12-31-2017
Re-Purchased/Cancelled

Market Leader in the US

OVER 17,000 WELLS DRILLED IN USA

Proven ability to drill wells faster and more efficiently with introduction of fleet of high-performance technologies and data driven processes

TRIPLED US MARKET SHARE



7 of the **10**
Largest Operators in
the US are our clients

20+
Years
Experience

US PLAYS

- ANADARKO
- BAKKEN
- BARNETT
- COTTON VALLEY
- DELAWARE
- EAGLE FORD
- FAYETTEVILLE
- GRANITE WASH
- KNOXVILLE
- LOWER HURON
- MARCELLUS
- MIDLAND
- NIOBRARA
- PERMIAN
- SCOOP STACK
- UTICA
- WAMSUTTER
- WILLISTON
- WOLFCAMP
- WOODFORD

Reputation as a Technology Leader

UNWAVERING FOCUS ON BEING A TECHNOLOGY LEADER HAS EQUIPPED PHX WITH A PREMIUM FLEET THAT DIFFERENTIATES US FROM OUR COMPETITION

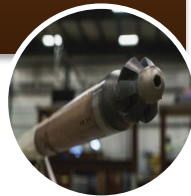


VELOCITY REAL-TIME SYSTEM

New generation MWD system, with improved reliability, unified telemetry, faster data rates, and advanced measurements

93

Velocity MWD Kits

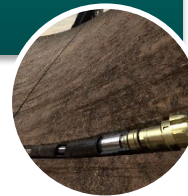


ATLAS PERFORMANCE DRILLING MOTORS

Engineered to be the most powerful motor and deliver unmatched performance on high specification drilling rigs

442

Atlas Drilling Motors

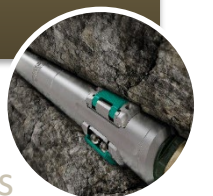


POWERDRIVE ORBIT RSS

The industry's leading RSS technology, with ability to steer the well without pausing the drill string rotation for faster drilling

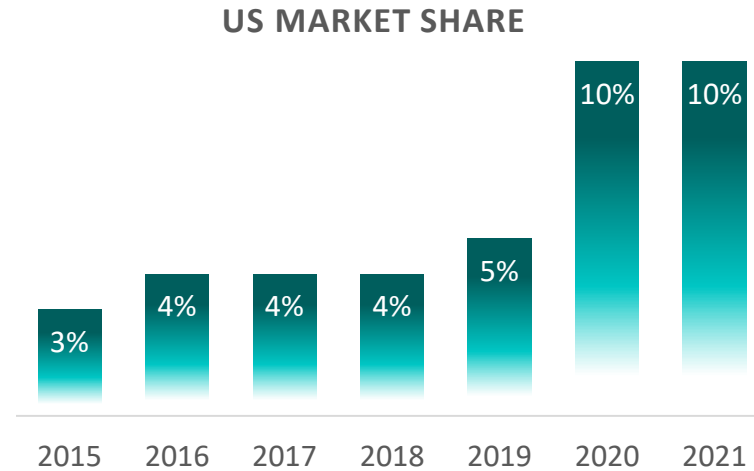
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Rotary Steerable Systems



2022 Outlook

DEDICATED TO BEING A PURE PLAY DIRECTIONAL PROVIDER, PROTECTING OUR MARKET POSITION WHILE CAPITALIZING ON OPPORTUNITIES IN EMERGING AND NEW MARKETS



GAIN MOMENTUM IN NEWLY ENTERED MARKETS

Technology partnership with NESR completed successful field trials in 2021 to qualify our premium technology for use in the Middle East and North Africa region

CONTINUE TO CAPTURE MARKET SHARE

With our suite of premium technology and ability to drill more reliably and efficiently we have grown to be a market leader in the US and we will protect this position

BE AT THE FOREFRONT OF EMERGING SECTOR

Exploring opportunities to use our technology and expertise in the emerging renewable energy sector, including geothermal project with DEEP Earth Energy

Why Invest In PHX?

Attractive Valuation

Share price does not reflect underlying value and undervalued in relation to our peers

Strong Balance Sheet

No bank debt, cash positive position

Returning Cash Flow to Shareholders

Leveraging NCIB and re-instated quarterly dividend

Leader in Premium Technology

Competitive advantage, compelling value proposition for customers

Growth Oriented

Actively seeking opportunities within and outside the traditional Oil Field Services business

Targeted ESG Strategy

Our ESG objectives ensure we are contributing to the clean, safe and ethical production of our resources

